







#### Let's dance.

#### I thought I could **dance**.









How can we use **sensing** and **feedback** to improve people's lives and the environment around them?



"Persuasive technology is any interactive computing system designed to change people's attitudes or behaviors"

-BJ Fogg, Persuasive Technology, 2002

## Persuasive Technology





Pedja Klasnja Assistant Prof, iSchool U. of Michigan



Assistant Prof, CS U. of Maryland



**Eric Hekler** Assistant Prof, Health & Nutrition Arizona State University



Matthew Buman Assistant Prof, Health & Nutrition Arizona State University

Persuasive Technology

Technologymediated behavior change applications



Personal informatics Eco-feedback

• • •



**CHI Proceedings** 



**CHI Proceedings** 

This is an incredibly interesting time to be working in this area.



#### Human Activities











Biometric Data











## sensing -











## **-feedback**

### Nike+ Running Monitor



## sensing feedback

### Fitbit Activity Level Tracker



## sensingfeedback

### Fitbit Activity Level Tracker





## sensingfeedback

#### Zeo Sleep Coach



## sensingfeedback

## Recyclebank Recycling Tracker





#### Profile/Activity/Preferences/Mailbox

A PROFILE	Edit Profile Qo	o8 ■ RECENT TRANSACTIONS				VIEW W POINTS 08 60	
	RonG	TRANSACTION TYPE	DATE	EARNED	REDEEMED		
		Curbside Recycling	08/25/08	110			
	ACCOUNT NUMBER 5645A89	Kraft Salad Dressing	09/17/08		60	overstock.com	traveloci
	CONTAINER ID	Petco \$20 Gift Card	09/25/08		100		traveloci
	0015645A89	Kiosk Recycling	10/15/08	100			and the second second
ADDRESS:		Curbside Recycling	10/29/08	90			
123 Sample St, Apt 12 Wilmington, DE 19801		Target.com 10% Off	11/15/08		50	And the American	
		Target.com 10% Off	11/15/08		50	Se Foot Locker	kmart
of TOTAL POINTS		View Pickup Detail  All Transactions				smars	
	<b>.</b> 8487	* WE SUGGEST					1.1.1.1.1.1
TOTAL EARNED SO FAR	THIS MONTH:						
	<b>es 90</b>	(			•	WHAT HAP	
TOTAL EARNED LAST M	onth: 68 110				<b>3</b> 50	TO RECYCI	ABLES?
			5 M 100			a second s	
•8 REDEEM	REWARDS	0			2 13		
•8 REDEEM	REWARDS			6	4		

sensing feedback

#### And this is just the **beginning**.

## **Overarching** Questions

(1) What **behaviors** to **sense?** 

2 What aspects to **visualize**?

(3) How should we approach & structure the **design process**?

## **Overarching** Questions

(1) What **behaviors** to **sense? And how? And Why?** 

(2) What aspects to **visualize**? And how? And Why?

(3) How should we approach & structure the **design process**?

#### These are far from solved questions!

## Health

Motivations for **healthy behavior** may **differ** from motivations for **proenvironmental behavior**  In particular, I will focus on **sensing** and **feedback** systems for residential water usage

## why water?

cheap difficult to transport usage often creates waste fundamental ingredient of life not energy

> though water infrastructure requires lots of energy to run

## two-thirds of the earth's surface is covered by water





[Glennon, Unquenchable: America's water crisis and what to do about it, 2009; Gleick, World Policy Journal, 2009]

## number of people in **urban environments** surpassed the number of people in **rural areas**

## O e mano in 2010, water consumption rose to 938 billion gallons in beijing water supply = 576 billion gallons

[Guardian, Dec 2010]



#### "china melting snow to meet freshwater demand"

[Guardian, Dec 2010]

lake mead expected to drop below intake pipes in next five years

[Bloomberg News, Feb 2009]

new sources of water more costly to extract

## water utilities governments shift focus

This is an area where HCI researchers and designers can help

# eco-feedback

sensing and visualizing behavior to reduce environmental impact
Looking at current sensing and feedback systems for water...



## water sensing

188650

Municipal	1 mars	7	City of Tempe P.O. Box 29617 Phoenix, AZ 85038-9617 480-350-8361 480-350-8400 (TDD)
Indudindulududududududu LINDER HOLLINQUEST 7450 S KENWOOD DR TEMPE AZ 85283-4921		Utility Amount Due: Voluntary Donation: Total + Voluntary Donatic Date Due:	<b>127.52</b> 1.00
Mark if address change requested or	hent.	See reverse side for important informa Service Address: 7450 S KEN Gallons delivered: 20,200	LD BEFORE TEARING
ter feed	The due date on Rep P	us: 1180 0017 to current charges. ver payments accepted, call 480-350-8361 Churced + Other Debits -Utility Amount Due	Voluntary Donation = Total Including Vo Donation 1.00 12 Year to Date Voluntar

#### **Dubuque** Water Portal:



[Erickson et al., CHI 2012]





SAVE MORE AT SAFEWAY

#### GROCERY

1.50 B

SFWY PRTZLE STICK ResPrice 1.79 CordSav .29 BLKBERY PRES SFY CANOLA OIL CEREAL PNT BUTTER CHILI SAUCE SWT CHF-B PIZZA LK GRLC SCE

REFRIG/FROZEN

LUC CHEESE ResPrice 6.79 SPINACH ARTICHOKE ResPrice 3.79 CardSav 1 CardSav 1

GEN MERCHANDIS

#SFY BENEHIST TAB

#### BAKED GOODS

		1.29 0
LD COSMIC BROWNIES		3.14 B
OPOLIFAT RYE		4.99 B
CUSTARD PIE 91N	CardSav 1.00	4.99 B
CHOC CREAM PIE ResPrice 5.99	CardSav 1.00	
**** TAX	6.76 BAL	144.25
VF MC XXXXXXXXXX	<b>`</b>	.00
CHANGE TOTAL NUM	BER OF ITEMS =	35

## SAFEWAY ()

#### SAVE MORE AT SAFEWAY

Month: April 2006

Total Food Units: 1527

Total Price:

0 0

\$642



## direct sensing

[Teague Labs, Arduino Water Meter, http://labs.teague.com/?p=722]

.2/1

2102

PVC SCH. 40 COUPLIN

## direct sensing

bath 6.5 gallons bathroom sink 1 4.2 gallons

3)

Ч. 1 bathroom sink 2 0.8 gallons

toilet 78.4 gallons

shower 62.4 gallons





## indirect sensing

#### **HydroSense** attempts to infer fixture-level usage for the entire home from a **single** point.

[HydroSense, UbiComp 2009]



sensing and visualizing behavior to reduce environmental impact

#### What do we do with **all this data**? Mow should we approach this design process?

#### HydroSense + Reflect<sub>2</sub>O



## sensingfeedback

### brief plumbing primer





























## example open events



#### signature dependent on:

- fixture type
- valve type
- valve location in home

# hydro study

#1

goal study feasibility of using pressure to disaggregate water usage approach controlled experiments across 10 homes

#### controlled experiments

- 2 researchers per site
- 5 trials per valve

#### experimental script

- valve opened full stop
- pause for ~5 seconds
- valve closed

## experimental protocol

## controlled data collection



## data collection stats

#### ten test sites

- 706 trials
- 155 flow trials
- 84 total fixtures tested

#### **fixture classification results** by home

Open Events Close Events



10-fold cross validation

## **fixture classification results** by home



10-fold cross validation
#### **fixture classification results** by fixture





# hydro study

#1

**contributions** built and evaluated wireless pressure sensor

first to show that pressure could be used to disaggregate water usage

# brushing teeth

# shaving

# bathing

# paw washing



# hydro study

#2

goal
study how well hydrosense can
classify real world water usage
approach
5 week deployment in 5 homes

in the first study, pressure waves were **manually** annotated with "ground truth labels" describing:

- the fixture used
- the water temperature

#### I'm about to flush the toilet!

#### Awesome! Marked it. Thanks Mr. Johnson



## after many failed solutions



xbee wireless modem



fixture usage sensor board





xbee wireless modem

"wake up" sensors

HIZO JAN

fixture usage sensor board



#### fixture handle position sensors



fixture usage sensor board



#### accelerometer

Accelerometer & Ball Switch Taped on



# deployment sites

residents	2	2	4	2	2
size	3000 sqft	750 sqft	1200 sqft	700 sqft	750 sqft
floors	3	2	2	3 <sup>rd</sup> flr	6 <sup>th</sup> flr
fixtures	17	8	13	8	8
valves	28	13	21	13	13











### ground truth labels







#### two pressure sensors per home



hydrosense data logger records ground truth sensor data plus two pressure streams for each home



pressure stream
red = hot line
blue = cold line
reed switches
high = active
low = inactive

#### hydrosense data logger reed switches



## hydro deployment infrastructure

#### **custom** ground truth data collection system



#### two pressure sensors



on-site sensing infrastructure

Jon's Apartment					
vdro	CON	Inr	STATUS BPD	ATER STATUS MAILER	
yuru	serv	VEI	1.0 wits age (2010-03-03.0	Teue 1.05: 17)	
LENSOR WARE	LERSON STARTED	WP TIME	LAST REARD TROM	TAMPLING RATE (HZ)	SERSOR CHERT COURT
Petros Selo DesServer	1 wk, 7.0 ks ago (2010-03-03 00 04 34)	7 days, 7:45:31	3 miru, 53.0 secs ago (2010-03-10 13:50:05)	0.1	80708
Battillower/Benfleton	1 wk, 7.8 hrs ago (2010-03-03 08-04 3-0	7 days, 7-84-81	4 mins, 43.8 secs. app (2010-03-10 12-48 15)	0.2	115467
Extensor/TolotSci2/BeeSensor	1.wk,78.hts ago (2010-03-03-06.04.34)	7.doj1,7.47.25	1 min, 58.8 seca ago (2910-03-10 13:52:00)	0.1	43913
DasPersonServer	8 hrs, 33.7 mins app (0)10-03-10 05-20 1-6	8.32.43	1 min, 1.8 cecs ago (2010-03-10 12-62-67)	535.0	15383279
Bubboost Falleti Aklikas S DydfPassowi					
Baltoneti Falati Aki Basi Dyafi Matari Milatati Ati Basi					1000 PM 100 pm
Bubboost Falleti Aklikas S DydfPassowi	NAN				1.00.00 PM 5.00.20 P
Baltoneti Falati Aki Basi Dyafi Matari Milatati Ati Basi	NAN				
Baltoneti Falati Aki Basi Dyafi Matari Milatati Ati Basi	NAN				1.00.00 PM 5.00.20 P
Baltoneti Falati Aki Basi Dyafi Matari Milatati Ati Basi	NAN		10 0 2 M		1.00.00 PM 5.00.20 P
Baltoneti Falati Aki Basi Dyafi Matari Milatati Ati Basi	NAN		Grad Par		Allow Pro Allow
Baltoneti Falati Aki Basi Dyafi Matari Milatati Ati Basi	NAN		Grad Par		
Baltoneti Falati Aki Basi Dyafi Matari Milatati Ati Basi	NAN		Grad Par		Allow Pro Allow

python web backend

#### hydrovisualizer



#### hydroanalyzer



c# and matlab analysis tools

### 5-week dataset

						totals
days	33	33	30	27	33	156
events	2374	3075	4754	2499	2578	14,960
events/day	71.9	93.2	158.5	92.6	78.1	95.9





#### of all water events were compound

# 41.8%

of all bathroom sink events were compound

#### **hydro**sense classification results real-world water usage data

one pressure sensor



#### **hydrosense classification results** real-world water usage data

two pressure sensors one pressure sensor 100% 97.7% 95.9% 93.5% 89.5% 82.4% 75.5% 50% 0% fixture category level valve level fixture level

#### What do we do with **all this data**? Mow should we approach this design process?

### Key Questions

**What** are the key gaps in water usage understanding?

) What aspects of disaggregated data are potential users interested in and what sort of reactions do the visualizations provoke?

**How** might these visualizations impact behavior?

### Key Questions

1) What are the key gaps in water usage understanding?

- 2
- What aspects of disaggregated data are potential users interested in and what sort of reactions do the visualizations provoke?

**3** How might these visualizations impact behavior?
Two sets of designs:

# Design Dimensions

Isolate eco-feedback design dimensions in the context of water usage

# Design Probes

Meant to elicit reactions about how displays would fit within a household and investigate issues such as privacy, competition, family dynamics.



# Respondents (N=651) dramatically **underestimated** the amount of water used in common everyday activities.

underestimate toilet : by 15% shower : by 30% bath : by 55% low-flow shower : by 60% outdoor yard watering : by 83% to 95%

[Froehlich, UW PhD Dissertation, 2011]





# Iterative Design Process







In-home interviews (10 households, 20 adults)



# **Eco-Feedback** Design Space

#### **INFORMATION ACCESS**

undata	4		<b>_</b>	0
update frequency	real-time	monthly or	less	-
spatial proximity to behavior	co-located			remote
attentional demand	<b>↓</b> glanceable		high	► attention
effort to access	low			► high
NTERACTIV	ITY			
degree of interactivity	none			► high
interface customizability	none			► high
user additions	O user annotations		user c	O orrections
DISPLAY M	EDIUM			
manifestation	OO- webpage mobile phone ap	wearable	-	in-home display
ambience	▲ not-ambient			ambient
size	<b>▲</b> small			► large
Actionabii	LITY <b>/U</b> TILITY	/		
degree of actionability	<b>↓</b> low			→ high
decision support	O suggests actions	 suggests purchase decisions		anomaly alerts
personal- ization	no personalization	n hi	ighly pei	sonalized
information intent	Informs one action	n info	orms ma	→ ny actions
automation/ control	◄	system con	trols res	ource use

#### **DATA REPRESENTATION**

aesthetic	◆ → pragmatic artistic
time window	
temporal grouping	<pre>≤sec by hour by day by week by month ≥year</pre>
data granularity	coarse-grain fine-grain
visual complexity	
primary visual encoding	
measurement unit	OOOOOO resource cost environmental activity time metaphor impact
	OOO temporal spatial categorical
data grouping	OOOOOOOOOOOOO

#### **MOTIVATIONAL/PERSUASIVE STRATEGIES**

persuasive tactics from	persuasive tactics include:		
psychology and applied social psychology disciplines: persuasive design persuasive technology behavioral science/economics environmental psychology game design social marketing health behavior change	rewards punishment public commitment written commitment loss aversion kairos encouragement descriptive norms scarcity principle framing anchoring bias defaults	goal-setting narrative likeability reputation competition social proof authority emotional appeals door-in-face unlock features endowment effect collection building	

#### **COMPARISON**

comparison target	O	O social	goal
comparison by time	<b>↓</b> past		► projected
social-comp. target	O geographically proximal	demographically similar	selected social network
goal-setting strategy	O self-set	system-set	externally-set
difficulty to reach comparison target	easy		hard
comparison var	iablesstatistic	computation	
<ul> <li>time window</li> <li>time granular</li> <li>data grouping</li> <li>data granular</li> <li>data granular</li> <li>measurement</li> </ul>	g O median O median O mode O ther	[hrly, daily, wkl over past [X] da this day type [v	st, last wk, mo, yr] y, monthly, yrly] ays veekday, weekend] k (e.g., mondays)

#### SOCIAL ASPECTS

target	<b>↓</b> person	household	community	state	country
private/ public	<b>↓</b> private				public
data sharing	<b>∢</b> none				everyone
social- comparison	-	(see	e Comparison)	u	– – – – O navailable

[Froehlich et al., HCIC2009; CHI2010; UW PhD Dissertation 2011]





Psychology (particularly behavioral economics and environ. psych)



# **Eco-Feedback** Design Space

#### **INFORMATION ACCESS**

undata	4		<b>_</b>	0
update frequency	real-time	monthly or	less	-
spatial proximity to behavior	co-located			remote
attentional demand	<b>↓</b> glanceable		high	► attention
effort to access	low			► high
NTERACTIV	ΙΤΥ			
degree of interactivity	none			► high
interface customizability	none			► high
user additions	O user annotations		user c	O orrections
DISPLAY M	EDIUM			
manifestation	OO- webpage mobile phone ap	wearable	-	in-home display
ambience	▲ not-ambient			ambient
size	<b>▲</b> small			► large
Actionabii	LITY <b>/U</b> TILITY	/		
degree of actionability	<b>↓</b> low			→ high
decision support	O suggests actions	 suggests purchase decisions		anomaly alerts
personal- ization	no personalization	n hi	ighly pei	sonalized
information intent	Informs one action	n info	orms ma	→ ny actions
automation/ control	◄	system con	trols res	ource use

#### **DATA REPRESENTATION**

aesthetic	◆ → pragmatic artistic
time window	
temporal grouping	<pre>≤sec by hour by day by week by month ≥year</pre>
data granularity	coarse-grain fine-grain
visual complexity	
primary visual encoding	
measurement unit	OOOOOO resource cost environmental activity time metaphor impact
	OOO temporal spatial categorical
data grouping	OOOOOOOOOOOOO

#### **MOTIVATIONAL/PERSUASIVE STRATEGIES**

persuasive tactics from	persuasive tactics include:		
psychology and applied social psychology disciplines: persuasive design persuasive technology behavioral science/economics environmental psychology game design social marketing health behavior change	rewards punishment public commitment written commitment loss aversion kairos encouragement descriptive norms scarcity principle framing anchoring bias defaults	goal-setting narrative likeability reputation competition social proof authority emotional appeals door-in-face unlock features endowment effect collection building	

#### **COMPARISON**

comparison target	O	social	goal
comparison by time	<b>↓</b> past		► projected
social-comp. target	O geographically proximal	demographically similar	selected social network
goal-setting strategy	O self-set	system-set	externally-set
difficulty to reach comparison target	easy		hard
comparison var	iablesstatistic	computation	
<ul> <li>time window</li> <li>time granular</li> <li>data grouping</li> <li>data granular</li> <li>data granular</li> <li>measurement</li> </ul>	g O median O median O mode O ther	[hrly, daily, wkl over past [X] da this day type [v	st, last wk, mo, yr] y, monthly, yrly] ays veekday, weekend] k (e.g., mondays)

#### SOCIAL ASPECTS

target	<b>↓</b> person	household	community	state	country
private/ public	<b>↓</b> private				public
data sharing	<b>∢</b> none				everyone
social- comparison	-	(see	e Comparison)	u	– – – – O navailable

[Froehlich et al., HCIC2009; CHI2010; UW PhD Dissertation 2011]











Two sets of designs:

## Design Dimensions

Isolate eco-feedback design dimensions in the context of water usage

### **Design Probes**

 Meant to elicit reactions about how displays would fit within a household and investigate issues such as privacy, competition, family dynamics.

# Design set 1: Isolating design dimensions Design Dimensions Explored

- **1 Data** Granularity
- 2 Time Granularity
- 3 Measurement Unit

Part of "Data Representation" in the eco-feedback design space

**4** Comparison









#### **DESIGN SET 1: ISOLATING DESIGN DIMENSIONS**





### Today's Water Usage in Gallons

Fixture Category View

Friday June 15th | 9:30 PM



### Today's Water Usage in Gallons

### Friday June 15th | 9:30 PM

Individual Fixture View





**DESIGN SET 1: ISOLATING DESIGN DIMENSIONS** 



### This Month's Water Usage

Fixture Category View | In Gallons

### Friday June 15th | 9:30 PM











# Design set 1: Isolating design dimensions Design Dimensions Explored



Two sets of designs:

- **1** Design Dimensions
  - Isolate eco-feedback design dimensions in the context of water usage

# **7** Design Probes

 Meant to elicit reactions about how displays would fit within a household and investigate issues such as privacy, competition, family dynamics.
### **DESIGN SET 2: DESIGN PROBES** Design Probes Explored







### Aquatic Eco-system















### Design set 2: Design probes Design Probes Explored

















# Daily Patterns of Water Usage



[Adapted from Butler, Building and Environment, 1993]

### design set 2: design probes **Time-Series** Views



Water Usage in Gallon<u>s Today</u>

Friday June 15th | 9:30 PM









#### Today's Real-Time Water Usage

ure Category View



Friday June 15th | 9:30 PM

### **DESIGN SET 2: DESIGN PROBES** Design Probes Explored



















### DESIGN SET 2: DESIGN PROBES Spatial View

#### Today's Water Usage in Gallons

Room View



Friday June 15th | 9:30 PM

### Design set 2: Design probes Design Probes Explored

















### Design set 2: Design probes Per-Occupant View

#### **Personal Usage Totals**

Friday June 15th | 9:30 PM



### Design set 2: Design probes Design Probes Explored









### Aquatic Eco-system









#### **DESIGN SET 2: DESIGN PROBES**

# Aquatic Ecosystem Design Influences



0 +	
88	9.xxx2
5 <sup>JRL</sup>	6 MND
	-

**ubifit** Consolvo *et al.,* CHI2008

Consolvo *et al.,* UbiComp2008



### ubigreen Froehlich *et al.,* CHI 2009

# Aquatic Ecosystem View Movie



### Design set 2: Design probes Design Probes Explored









### Aquatic Eco-system





Per-Occupant



### design set 2: design probes Rainflow View Movie



### Design set 2: Design probes Design Probes Explored









### Aquatic Eco-system









### Design set 2: Design Probes Other Design Probes



Geographic Comparisons



Metaphorical Unit Designs



Dashboards



Recommendations

# Evaluation

Informal interviews with water experts (e.g., SPU, Amy Vickers) UW Environmental Practicum on water Literature review of water resource management, environmental psychology Our own online survey of water usage attitudes & knowledge (N=656 respondents)



In-home interviews (10 households, 20 adults)

# **Online** Survey

ii, my name is Jon Froehlich and I'm a graduate student at the University of Washington. The survey you are about to take is for my PhD dissertation on water usage information systems. Your responses will help inform the design of future water conservation programs.

#### Water Feedback Evaluation Survey **Consent Form**



#### RESEARCHERS' STATEMENT

We are asking you to be in a research study. The purpose of this consent form is to give you the information you will need to help you decide whether to be in the study or not. Please read the form carefully. You may ask questions about the purpose of the research, the possible risks and benefits, your rights as a volunteer, and anything else about the research or this form that is not clear by emailing jfroehli@uw.edu. After reading this form, you can decide if you want to be in the study or not. This process is called "informed consent." You can print a copy of this form for your records.

appreciate you taking the time to fill out this survey

Jon E. Froehlich

PhD Candidate University of Washington

#### PURPOSE OF THE STUDY

We are studying how computer displays (interfaces) can help inform people about their energy, water, and gas usage in the home.

#### STUDY PROCEDURES

To participate in this study, you simply need to fill out the forthcoming online survey. Please try to answer each question carefully and honestly. The survey should take between 20-35 minutes to complete. At the end of the survey, we will ask you for your email address. You do not need to provide this information. Those respondents that do supply their email addresses will be entered in a raffle to win a \$100 gift certificate to Amazon.com. We will not use your email for any other purpose or give out you email address to anyone for any reason.



#### RISKS STRESS OR DISCOMEORT

We do not expect any risks, stresses, or discomforts as a result of this research

#### BENEFITS OF THE STUDY

Although you may not directly benefit from this study, we hope that the findings of this study will help to develop new technology that will help the environment.

#### OTHER INFORMATION

Taking part in this study is voluntary. You can stop filling out the survey at any time. Information about you is anonymous. The information you provide is not linked to your name.

#### SUBJECTS STATEMENT

This study has been explained to me. I volunteer to take part in this research. If I have questions later about the research, I can email one of the researchers listed above. If I have questions about my rights as a research subject, I can call the University of Washington Human Subjects Division at (206) 543-0098.

The survey should take between 20-35 minutes to fill out. If you would like to go back to a previous page once you start the survey, please do not hit the "back" button on your browser, instead, use the "back" button located at the bottom of each survey page.

By clicking 'Yes' below, you consent to take part in this study. \*

### Recruitment

Online postings and word-of-mouth

### Survey Design

- 63 questions (10 optional) Ο
- Question and answer order  $\bigcirc$ randomized when possible

### **Collected Data**

- 712 completed surveys (651 from US or Canada)
- Nearly 6,000 qualitative responses Ο

-

#### ← → C O edu.surveygizmo.com/s3/632637/CHI2012-WaterFeedbackSurveyDemo

#### Water Feedback Evaluation Survey

Introduction



Most people receive information on their water usage from a monthly or bi-monthly bill. We are working on a new type of system that can **immediately show people how much water they are using** at each fixture in their home. This information could be viewed, for example, on a mobile phone, on a laptop, a digital picture frame, or on an in-home touchscreen display.



In this survey, we'll explore different ways of visually displaying water usage information. Unless otherwise noted, each design is based on an average North American household of four people with two adults and two teenagers.

First, though, we need to ask some demographic questions.





☆ 🗔 🔧

X

\_ 0

\$ E 3



# In-Home Interviews



### Recruitment

- o Online postings and word-of-mouth
- o Specifically recruited families

### **Interview Method**

- o Semi-structured with two researchers
- o 90-minutes, 3-phases
- o Data coded by two researchers into themes

### Participants

- o 10 households (20 adults)
- o 11 female/9 male
- Diff. socio-economic backgrounds & occupations
- o 18 had college degrees





# Findings



Majority preferred the Individual Fixture Display

R536



Majority preferred the Individual Fixture Display

R536



20% preferred the Activity Display

## Measurement Unit



71% of respondents preferred to see both gallons and cost

Seeing the gallon amount triggers the 'save the environment' impulse to conserve, while the dollar amount is helpful because almost everyone is motivated by money to some extent

R143

I don't think very well in 'thousands of gallons', but \$20 I can understand. That's a case of beer down the drain, if you will

**Comparisons** were the most uniformly desired pieces of information of all the dimensions

### Self-comparison was most preferred



	JAKE 2/6/10
Jake 1/6/09	JAKE NA M
JANE 4-12-09-	
JAKE 2/20/09	
T. T. T.	

TAKE 1-27-00

# **Emergent** Themes

- (1) Competition and Cooperation
- 2 Accountability and Blame
- 3 Playfulness and Functionality
- (4) Sense of **Privacy**
- **(5) Display** Placement

# **Competition** and Cooperation



You can compare usage to others, and create friendly competition

R220

It pits the family members against each other rather than encouraging collaboration

[It] sets up a 'competitive' environment that we are trying not to create in our household R485

# Accountability and Blame



It holds each individual accountable for water usage

R354

There's no reason to add an element of 'blame' to conservation efforts within a family

Would seem to lead to plenty of arguments about usage

R98

# Playfulness and Functionality



I like the idea of getting rewards for saving water

18.2

It's like unlocking badges in Foursquare. No matter how trivial it can be to make a fish appear on this screen, you still want to do it

14.1

It doesn't appeal to me as much. I don't do Foursquare. This distracts me a little bit and it doesn't make me think about my usage

# Useful as an educational tool?



# Privacy Spectrum


It's incredibly invasive. And other people's water consumption is not my business.

Water usage for many purposes can be very personal, and shouldn't be automatically shared

## Privacy Spectrum



## **Display** Location Preferences





# If we placed the display here, the kids couldn't see it.

# **Display** Location Preferences



near thermostat

kitchen



high traffic areas



accessible when needed





# In Closing











### Come work with us!

CS grad applications are due Dec 15<sup>th</sup> iSchool grad applications are due Dec 1<sup>st</sup>





HCII EXORINSION







#### The Water Eco-Feedback Team!



#### Acknowledgements:

Seattle Public Utilities: Ray Hoffman, Director; Al Diettemann, Water Conservation Expert; Bob Alpers Amy Vickers, Water Conservation Expert Austin Polebitski, Assistant Professor of Civil and Environmental Engineering, UMass David Hsu, Assistant Professor City and Regional Planning, UPenn Sara Sheridan for her early design work

#### The HydroSense Team!



#### Acknowledgements:

Seattle Public Utilities: Ray Hoffman, Director; Al Diettemann, Water Conservation Expert; Bob Alpers Amy Vickers, Water Conservation Expert

Austin Polebitski, Assistant Professor of Civil and Environmental Engineering, UMass

David Hsu, Assistant Professor City and Regional Planning, UPenn

Sara Sheridan for her early design work

#### The HydroSense Team!





EricLarson

#### Acknowledgements:

Seattle Public Utilities: Ray Hoffman, Direc Amy Vickers, Water Conservation Expert Austin Polebitski, Assistant Professor of Ci David Hsu, Assistant Professor City and Re Sara Sheridan for her early design work

#### **CV** Highlights

Health and sustainability sensing expert. Signal processing guru.

16 conference papers4 journal papers4 best paper nominationsMultiple research awards





prometry, mobile phones, signal proremeter or n Keyweeds

interfaces and presentation (e.g., HCI): improvcurrent

Spectromy is the most sidely complexed absorbin enables of long flucture [12] and its created the diagnosts is even the spectromy of the diagnost is and distributed of the spectra structure of the spectra distributed of the spectra structure of the spectra basis flucture againstructure of the spectra structure basis flucture againstructure of the spectra structure basis flucture againstructure of the spectra structure basis flucture againstructure of the spectra basis and the spectra structure of the spectra basis and the spectra structure of the spectra basis and the spectra structure of decales by a flucture structure of spectra structure of decales basis and spectra structure of decales structures of the spectra structure of spectra structure of decales structures of spectra structure of the spectra structure of decales structures of spectra structures against structures of spectra structures of spectra structures of spectra structures against structures against st

Permission on make digital or lead copies of all or pairs of this work for permand on enteriors into its provide voltation for provided that copies nerner made on enteriors and the provide enterior and annual end data copies have this notes: a provide enterior and the field pairs. To suppredict price permitty of the price of the copies of the price of the permitty specific permission and price of the permitty of the permitty of the (ERTCAMP / 72, Step 5 – Step 5, Stel), Persbargh USA. (ERTCAMP / 72, Step 5 – Step 5, Stel), Persbargh USA. tights are compared provides (http:) and a struct area. It is not observed to be an advected to be advected to

Initial microphase (i.e., a complete software) and probations. Spioosane treptices the software probability of the entropy of the software of the software of the software with the software of the software of the software of the entropy. And the software of the software of the software complete the software of the software of the software of the complete the software of the software software of the software of

graphs similar to those found in home or clinical spin ters (Figure 1).

e first two authors are equal contributors to this









## Persuasiveness Scale

information rendered **neutrally**  information rendered **persuasively** 

Does your car render MPH persuasively?



## Are Vehicle-Activated Signs Effective?



Average speed reduction of ~7 mph Statistically significant 1/3<sup>rd</sup> reduction in accidents

Why are the signs effective? Do drivers habituate to them? At what point past the sign, do drivers speed up? Would speed reductions last if the sign were removed? How could you make a more effective sign?

#### Enabling direct comparison



YOUR SPEED

SPEED







#### reward









## Could it be **Boulder**, CO?



## Persuasiveness Scale

rationale vas



speedometer



neutrally

#### information rendered persuasively

What other types of spectrums exist?

How could they be represented to help the process of design?